



# Defiance Area FOUNDATION

Serving  
Defiance County

"TO ENHANCE, ENRICH, ENCOURAGE, AND SUPPORT THE GREATER DEFIANCE AREA"

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## Did You Know?

The Defiance Area Foundation is wrapping up its partnership with Phoenix Consulting.

Working together, the DAF and Phoenix met with nearly all of the DAF members and dozens of friends and prospective donors, resulting in over \$700,000 in pledges and gifts to the Foundation.

## E-Mail Alert!

If you did not receive this newsletter via e-mail, or know of someone who might like to receive this newsletter via e-mail, please send us an address at [defoundation@defnet.com](mailto:defoundation@defnet.com).

August 2011

## Make a Wish

You've heard the saying "be careful what you wish for" ... We wished for growth and new opportunities and blessings abounded!

### Four major accomplishments:

- Hired Heather Baughman in October 2010 to assist with marketing and administration
- Moved to 507 Fifth Street in May 2011 to enhance our visibility and availability for our friends, members and donors
- Implemented a new Community Foundation Software System July 1, 2011
- Completed a successful fund-raising journey with a goal of \$500,000 and the creation of a new Legacy Society with a goal of 10 new gifts.

### A Year in Review:

- Contributions and gifts totaled \$874,767
- General Grants \$125,563
- Pass-through Grants \$308,026
- Combined Rate of Return for First Federal and Reliance exceeded 20%.

We are blessed with a committed and visionary Executive Team and Board of Directors who made this growth possible and supported us in the journey.

Thank you to our Board, Members, Donors and Friends who continue to enhance, enrich, encourage and support Defiance County, our Mission, and those we serve.

Learn more about the year in review and our future plans at our Annual Meeting at noon on Sept. 28 at the Black Lantern.

## Member Spotlight: **Jay Hanson**

(SVP, Reliance Financial Services)



If you want something to last forever, start with a strong foundation. That is why I became a member of The Defiance Area Foundation in 2006. It is strong, it is growing, and it was built to ensure a healthy future of Defiance County.

Being the local leader in philanthropy, I like the diversification of DAF's grant recipients, I like the professionalism of how the organization operates, and most importantly, I like the fact that our support will be used based on *future needs* in Defiance County.

Since joining the DAF, I have been involved in the Scholarship Committee, Donor Development Committee, the Board of Trustees and I helped create The Legacy Society.

My wife, Chris, and I feel so strong about leaving a Legacy to our community that we named the Defiance Area Foundation in our estate plan as a planned gift. Chris and I made the decision to leave a gift *through* the DAF because it will benefit our community for generations. Other than naming our family and Church, the Defiance Area Foundation filled the niche in our estate plan to cover our broader philanthropic goals.

The DAF has the vehicles in place to help you with your philanthropic goals ... Anyone can donate today to the general fund, to a fund that has already been created, or plant the seeds for tomorrow by creating a new fund to benefit your passion. Or, name the DAF in your estate plan and leave your lasting Legacy to Defiance County.

Adam Bates, left, was one of 22 people from First Presbyterian Church Defiance who went on a mission trip to Ticul, Mexico in mid-July.

The church youth and adults go on mission trips to Mexico every three years and are funded, in part, by an FPC Mission Trip Fund at The Defiance Area Foundation.



## Charity:

According to new estimates by the Giving USA Foundation, individuals, companies and philanthropic institutions made gifts and pledges totaling an estimated \$290.89 billion in 2010, an increase of 2.1% on an inflation-adjusted basis over a revised estimate of \$284.85 billion the year before. The increase was the first since 2007, when the recession started and led to the biggest decline in giving in more than 40 years.

*From: WSJ.com*

## Fund Spotlight:

### Ayersville Education Foundation

Ayersville Education Foundation president Rick Edmonds has high hopes for a new partnership between The Ayersville Education Foundation and The Defiance Area Foundation. In November, 2010, the Ayersville Education Foundation transferred their assets to The DAF, creating a great new relationship.

"By combining our assets with the Defiance Area Foundation, and with greater education to the community about our fund, it is our goal to generate additional funds that we will be able to use to for events, scholarships and activities to benefit our students at Ayersville Local Schools," Edmonds said.

DAF Trustee Linda Brose said, "I think educational foundations are an asset to any school district and I am especially grateful that Ayersville Education Foundation chose to partner with the Defiance Area Foundation. Together we will make great things happen to benefit the students of Ayersville Local Schools."

The Ayersville Education Foundation was established in 1995 as a non-profit, community trust. The purpose of the foundation is to further enhance the quality education of the Ayersville Local Schools. Contributions to the foundation are used to prepare Ayersville students for future endeavors through relevant

educational programs and activities and through improvement of facilities and equipment. Contributions are tax deductible and can be made in any amount throughout the year. Additionally, the foundation provides two \$1,000 college scholarships each year to a male and female graduate of Ayersville High School.

Donors wishing to make gifts or bequests to benefit the Ayersville Education Foundation may continue to do so at the Defiance Area Foundation.

### A Pearl of a Program

As of July 1, the beginning of our fiscal year, The Defiance Area Foundation converted to a new software system.

From Bromelkamp Co., DAF is now using Community Pearl to manage:

- \*members/constituents
- \*gifts/donor tracking
- \*grants
- \*accounting/budgeting

This streamlined process offered by Community Pearl will make The DAF's record-keeping more complete and provide many more office efficiencies, enhancements and provide state-of-the-art technology.

### Did You Know?

An Expo was recently held in Sherwood to raise awareness within the community of its new fund with The Defiance Area Foundation, currently valued at over \$18,000.

All gifts to this fund will directly benefit the Village of Sherwood.

### Our Wish List

Wing-back chair

Paper cutter

Coat rack

*(Thank you to Gary Cooper and Eagle Rock Golf Course for donating eight conference chairs.)*